



NEWSLETTER

May 2009

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DINNER MEETING

**Thursday
May 21, 2009**

**Relief Pitcher
Conklin Avenue, Binghamton**

Guest Speaker:

Steve Ohl

"Sustainability"

5:30 PM NETWORKING

6:00 PM DINNER

6:45-8:00 PM GUEST SPEAKER

**Members - \$15, Non-Members - \$20
Buffet Dinner**

Please R.S.V.P. by 5/18/09!

**Please e-mail reservations to: Peggy Urban at
peggy.urban@esterline.com or call Peggy at 607 336-7636 ext. 225
Thank you!**

NAPM BINGHAMTON, INC. MISSION STATEMENT

The mission of NAPM Binghamton, Inc., an affiliate of the Institute of Supply Management, is to advance the purchasing profession through education and fellowship, and to improve the perception of purchasing in the community by promoting the highest professional standards.

PRESIDENT'S MESSAGE:

With the economy hurting, gas prices on the rise once again, and outbreaks of swine flu across the country, we need a break from all this and from the constant stress of our daily lives! So why not take that break by attending our May dinner meeting, May 21st to be exact, at the Relief Pitcher on Conklin Avenue in Binghamton to hear one of our own members, Steve Ohl speak on Sustainability, a very relative subject in our lives today. Steve presented to our group last Spring on Sustainability and those of us who attended found it to be excellent and are looking forward to hearing what new information Steve has to offer on the subject.

Also, at our May dinner meeting, we will be holding elections for new officers. I encourage anyone who has even the slightest interest in working on the Board to put your name on the ballot, either by letting any Board member know or sending me an e-mail at keith_jamba@uhs.org, so that we can get you on the ballot. It is a rewarding experience to serve on the Board!!

I hope to see you all soon at an upcoming dinner meeting, only two left in May and June before our summer break. In any case enjoy the remainder of the Spring and the Summer with your families and friends!!

Keith Jamba

UPCOMING DINNER MEETINGS:

May 21st - Steve Ohl on "Sustainability" at Relief Pitcher

June 18th - Joe Paris on "Supply Chain" at Grande

Dinner meetings are scheduled for the 3rd Thurs of each month. Attendance at the dinner meeting earns points toward C.P.M. re-certification.

MAY MEETING SPEAKER BIO:

Bio for Stephen Ohl (C.P.S.M., C.P.M., A.P.P., M.B.A.)

Steve has been a long term member of NAPM Binghamton and is currently serving as Vice President of Membership for our Binghamton affiliate. Previous to his current position he has served in every elected board position and the position of DNA which is an appointed position by the board of directors. Recently he was awarded the Certified Professional in Supply Management (CPSM) designation by I SM.

Steve retired from IBM where he worked in Procurement, Sourcing and Contracts Administration for over twenty-six (26) years at the end of 2007. Prior to that Steve worked in several marketing positions, including marketing manager with The Metropolitan Life Company.

Steve is currently teaching multiple business courses as a part time business adjunct professor at SUNY Broome Community College (BCC). Back in the late 1990's Steve worked as a part time adjunct business instructor at Broome Community College for several years. He had created and taught the following procurement courses for Broome Community College: Introduction to Procurement, Intermediate Procurement, Advanced Procurement and a Certified Purchasing Management (CPM) Review Course taught at Universal Instruments for Broome Community College. He is the co-author of an Associate in Science and Manufacturing Degree in Resources Management while working with Rich Behr at BCC and helped to create the first such degree program in the entire SUNY system. He has taught a Contracts/Business Law course at IBM and previously taught many insurance/risk management related courses for the insurance industry, L.U.T.C. right here in the triple cities. He was the global team lead on an IBM project to gather information, draft and ultimately create an educational roadmap for skill development and education for Procurement Operations and several other professional disciplines for IBM's Global Services Division.

Steve has an undergraduate degree in Environmental Studies, with a major in Biology, from Harpur College at Binghamton University and has always been interested in Environmental/Business interactions. He attended the 93rd Annual I SM Conference which was held in St. Louis Missouri May 4-May 7, 2008. While there he concentrated his efforts on a special I SM Sustainability tract that was developed specifically for this convention. More recently he attended a Sustainability Conference held at SUNY Broome Community College in Binghamton NY in April 2009. He is also currently a member of the Sustainability Steering Committee and Chair of the Green Purchasing committee at SUNY Broome Community College. He provided a presentation on "The Greening of the Supply Chain" last year for NAPM Binghamton which was so popular he has been asked to provide a repeat discussion in May 2009 for NAPM Binghamton.

NAPM BINGHAMTON – SPRING GOLF

The Annual Spring Golf Tournament has been cancelled because of a lack of participation due to the poor economy. We are sorry for any inconvenience this causes and look forward to seeing everyone at our summer tournament. Please direct any questions to edriggie@us.ibm.com

SPRING HIGHWAY CLEAN-UP:

Our Spring Highway clean up was held Saturday, April 25th, 2008. The NAPM Binghamton team of Keith Jamba, Ed Riggie, Peggy and Greg Urban and Mike Powell met in the parking lot of the Spot Restaurant on Front Street in Binghamton at 8:00 A.M. on a beautiful sunny warm day. After completing the "sweep" of upper Front Street, they adjourned for a hearty breakfast at the Spot. Next Highway Clean-Up will be in October.

INTERESTED IN SERVING ON A COMMITTEE?

Members are welcome and encouraged to attend board meetings to offer suggestions or serve on various committees. Board meetings are held the following Tuesday after the dinner meetings.

NAPM BINGHAMTON – WEBSITE ADDRESS

Please bookmark our website address:

<http://www.napm.org/sites/binghamton/index.htm>

This site is updated with the latest events including dinner meetings, golf, and special events throughout the year. It also has links to past newsletters and the National ISM site.

PROFESSIONAL DEVELOPMENT

Most Satellite seminars presented by ISM are purchased by your local NAPM Binghamton Affiliate and are available to borrow. This allows the flexibility of viewing when it is convenient. If there is enough interest in a particular seminar we can arrange a viewing at United Health Services with dinner included at no cost for members. C.P.M. points are earned by viewing the seminars with a NAPM Board member but no points are given for private viewings.

Please contact Peggy Urban at (607) 336-7636 or purban@esterline.com if you wish to arrange a loan and viewing. Peggy maintains a library of text books, tapes, and DVDs for you to borrow.

Upcoming Seminars from ISM:

Preparing to Negotiate On-Shore and Off-shore (Apr 2009)

Preparation and planning are the foundation of effective and successful negotiation. These core elements are even more

critical in today's global supply market. Whether you are sourcing offshore or domestically, challenges such as commodity shortages, increased pressure to cut costs, cultural diversity and language barriers, and sustainability initiatives are adding to the complexity in negotiations. Hear experienced negotiators discuss best practices for achieving negotiation success.



The Institute for Supply Management (ISM) - National Association of Purchasing Management (NAPM) Binghamton affiliate is pleased to announce that Stephen E. Ohl, CPSM, C.P.M. has earned the status of Certified Professional in Supply Management (CPSM) through the Institute of Supply Management (ISM). Steve is the VP of Membership and a long term member of ISM / NAPM. He is currently teaching business courses as an adjunct business professor at Broome CC. Presenting Steve (right) with the certification is Keith Jamba - NAPM President/Director of National Affairs. Please join us in congratulating Steve on this prestigious accomplishment.

NEWS FROM ISM:

The Print CPSM[®] Diagnostic Kit Is Here!

The long-awaited [CPSM[®] Diagnostic Kit](#), print version, is now available to order. Get your copy in the [CPSM[®] Study Materials](#) area of the online Product Catalog.

The [CPSM[®] Diagnostic Kit](#), print version, helps you focus your study efforts by identifying any areas of supply management that need strengthening. You get a sample test for each of the three CPSM[®] Exams with a grading scale and correct answers, including justifications and explanations. To be used with the CPSM[®] *Study Guide*. Item #CPSMDK — USD \$99 each / **ISM members USD \$79 each.**

The Web-based version of the CPSM[®] *Diagnostic Kit* will be available in summer 2009.

Minimize Your Training and Travel Spend With ISM's Online Courses

Institute for Supply Management™ (ISM) Knowledge Center courses save your organization time and money. With no time taken away from work and the elimination of travel expenses, they are a green, sustainable resource in a time of training and travel budget cuts. Global in scope, these courses were developed by experts in supply management. Courses are either self-directed, instructor-led or bundled with groupings of courses that focus on concentrated learning objectives in a specific supply area. Plus, you can earn Continuing Education Hours (CEHs) for every course that you complete. **\$495 Members** / \$595 Nonmembers.

Upcoming Instructor-Led Online Course		
Course	Date	Instructor
Purchasing/Supply Management and the Law #3790	06/12/09 - 7/10/09	Helen Pohlig

ISM continues to receive requests from individuals for additional time to complete the C.P.M. examination process. Due to the continued interest, ISM has extended the C.P.M. exam registration deadline.

C.P.M. exam registrations will be accepted through September 30, 2009. For those registering to take a specific C.P.M. exam for the first time, there are no exceptions to this deadline.

The only exception to the September 30, 2009 C.P.M. exam registration deadline: If an exam candidate fails a C.P.M. exam in 2009, he/she will be allowed to register to RETAKE THE EXAM MODULE FAILED.

All C.P.M. examinations must be completed by December 31, 2009. No exceptions.

There are no refunds for C.P.M. exam registrations made in 2009.

ISM strongly recommends candidates **schedule exam dates as soon as possible to avoid scheduling conflicts** at the testing centers, and to allow time to retake an exam module they failed if needed. **ISM cannot guarantee a space at testing centers.**

If you have any further questions regarding the C.P.M. program, please contact Kara in ISM Customer Service at 800/888-6276, extension 3072, or kbuckley@ism.ws.