



# NEWSLETTER

June 2010

**PRESIDENT/DIRECTOR OF NATIONAL AFFAIRS**

RHONDA YOUNGS, C..P.M.  
HP HOOD, LLC  
(607) 779-3259  
rhonda.youngs@hphood.com

**V.P. PRO-D/EDUCATION & PUBLIC RELATIONS**

JOE GRECO  
(607) 748-6725  
jjgrec5@hotmail.com

**V.P. PROGRAMS**

KEITH JAMBA  
UHS HOSPITALS, INC.  
(607) 763-5138  
[keith\\_jamba@uhs.org](mailto:keith_jamba@uhs.org)

**V.P. ADMINISTRATION**

MIKE POWELL, C.P.M.  
IBM CORPORATION  
(607) 429-4794  
[mpowell@us.ibm.com](mailto:mpowell@us.ibm.com)

**V.P. FINANCE**

STEVE OHL, C.P.M.  
Broome Community College  
(607) 778-5533  
ohl\_s@sunybroome.edu

**V.P. MEMBERSHIP**

MARGE OUIMETTE, C.P.M.  
National Pipe and Plastics  
(607) 729-9381 x51  
mouimette@nationalpipe.com

## **DINNER MEETING**

**Thursday  
June 17, 2010**

**Brothers 2 Restaurant  
2901 Watson Blvd, Endwell, NY**

**Guest Speaker:**

**Ryan Andres  
Account Manager, Mirabito Energy Products  
On  
“Use of Energy”**

**5:30 PM NETWORKING**

**6:00 PM DINNER**

**7:00-8:00 PM GUEST SPEAKER**

**Dinner (All you can eat)**

Pizza  
Salad Bar  
Soft Drinks

**Members = \$10, Non-members = \$15**

**Please R.S.V.P. by 6/15/10!**

**Please e-mail reservations to: [keith\\_jamba@uhs.org](mailto:keith_jamba@uhs.org)  
or call 607-763-5138**

**Thank you!**

### **NAPM BINGHAMTON, INC. MISSION STATEMENT**

The mission of NAPM Binghamton, Inc., an affiliate of the Institute of Supply Management, is to advance the purchasing profession through education and fellowship, and to improve the perception of purchasing in the community by promoting the highest professional standards.

## **PRESIDENT'S MESSAGE:**

Our dinner meeting June 17<sup>th</sup> will be our last until we resume in September. We will honor our past Presidents by providing their dinner free of charge. In addition, we will be holding elections for our new Board of Directors. Ballots will be distributed and results announced. It's not too late to be placed on the ballot. Please let any of the current Board members know of your interest prior to the dinner meeting.

Mark your calendar for the summer clambake on Wednesday, August 11<sup>th</sup>. We are having difficulty generating teams for golf, so please contact us at your earliest convenience if you have an interest.

Current members - please check the newsletter attachment for your dues invoice.

May you have a safe and enjoyable summer,

Rhonda

## **UPCOMING DINNER MEETINGS:**

June 17<sup>th</sup> - Use of Energy by Ryan Andres at Brothers 2 Restaurant Endwell, NY.

July/August - off for the summer

Attendance at the dinner meeting earns points toward CPSM and C.P.M. re-certification.

## **JUNE DINNER MEETING SPEAKER BIO:**

Ryan Andres: I was born and raised in a small town located in Northwestern Pennsylvania called Oil City, PA. Growing up in this region, I was able to witness first hand how oil and energy effect a community and the world. Both Quaker State and Pennzoil operated headquarters in Oil City which I believe peaked my interest in the energy industry early in life.

I attended Mansfield University to receive my Bachelor's Degree and continued my education by attending Mercyhurst College in Erie, PA to receive my Masters Degree in Research Analysis. My first career opportunity occurred in 2006 after I completed my graduate studies when I began with start-up company who operated a biodiesel refinery in Erie, PA, Lake Erie Biofuels. I was responsible for writing the company business plan, setting up departmental procedures and establishing first contact with customers in our market base.

These efforts led me to be responsible for the sales of the plant's entire annual production capacity of 45 million gallons. To achieve this objective I developed relationships and built markets in the US, Canada and Europe.

In August 2008 I transitioned from my position with Lake Erie Biofuels to my current position as Account Manager with Mirabito Energy Products. I am now responsible for the selling and marketing of Mirabito's portfolio of energy products into the southern tier of New York and northeast PA marketplace. These products include natural gas, electricity, wholesale petroleum based fuels and renewables such as biodiesel and ethanol.

I currently reside in Conklin as a family of 4 with my wife Jamie, son Aiden and daughter Averie.

## **INTERESTED IN SERVING ON A COMMITTEE?**

Members are welcome and encouraged to attend board meetings to offer suggestions or serve on various committees. Contact any board member listed on Page 1 for the date and time of the next Board meeting usually held at the UHS Cafeteria.

## **NAPM BINGHAMTON – WEBSITE ADDRESS**

Please bookmark our new website address:

<http://www.ism.ws/sites/binghamton/index.htm>

This site is updated with the latest events including dinner meetings, golf, and special events throughout the year. It also has links to past newsletters and the National ISM site.

## **NAPM BINGHAMTON 2010-2011 INVOICES**

Attached to the June newsletter email is your 2010-2011 invoice for membership in the NAPM Binghamton affiliate.

If you are a current member, please forward your payment to the address listed. If you are not a member and would like to join us, please contact Marge Ouimette at 607-729-9381.

We look forward to seeing you next year!

## **PROFESSIONAL DEVELOPMENT**

Most Satellite seminars presented by ISM are purchased by your local NAPM Binghamton Affiliate and are available to

borrow. This allows the flexibility of viewing when it is convenient. If there is enough interest in a particular seminar we can arrange a viewing at United Health Services with dinner included at no cost for members. CPSM and C.P.M. re-certification points are earned by viewing the seminars with a NAPM Board member but no points are given for private viewings.

Please contact Joe Greco at [jjgrec5@hotmail.com](mailto:jjgrec5@hotmail.com) if you wish to arrange a loan and viewing. Joe maintains a library of text books, tapes, and DVDs for you to borrow.